



Northern Maine Development Commission

Northern Maine Development Commission is a membership organization comprised of participating communities & counties in the Aroostook Washington Economic Development District. NMDC provides federal and state services at the regional and local levels.

NMDC also provides management and support for Aroostook County Tourism (ACT), Aroostook Municipal Association (AMA), Aroostook Partnership for Progress (APP), Aroostook/Washington County Local Workforce Investment Board (LWIB), Tri-County Workforce Investment Board, Leaders Encouraging Aroostook Development (LEAD), Northern Maine Finance Corp. (NMFC) Northern Maine Solid Waste Management Committee (NMSWMC).

WHY BE A DUES PAYING MEMBER OF NMDC?

- * 20% reduction on costs of contracted services
- * Preferred status when requesting assistance
- * Representation on Board and committees
(non-member communities are not eligible for board positions or to serve on committees)
- * 20% reduction on cooperative purchasing

NMDC WORKING FOR HOULTON AND AROOSTOOK COUNTY

Houlton

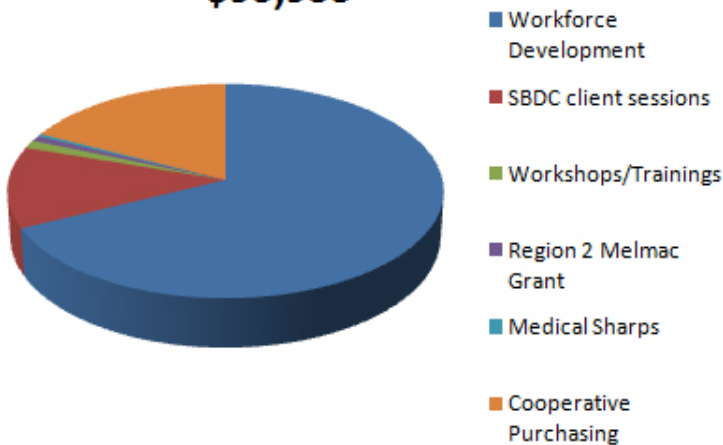
2013-14 dues
\$10,425

ROI recent highlights

- Business Finance Division helps retain 29 jobs with \$390,000 in loans to Houlton companies in 2012-13.
- NMDC cooperative salt buy saved Houlton more than annual dues payment. (\$16,816)
- NMDC/Local Workforce Investment Board had 29 clients in Houlton in the past year receiving \$65,000 in services.

(more details on backside of page)

Direct Services and Savings \$95,935



Regional projects, such as Aroostook County Tourism, Mobilize Northern Maine, Aroostook Partnership for Progress, transportation planning grants and others, are valued at more than \$126,000 to Houlton.

SERVICES



Local



Regional

Cooperative Purchasing

NMDC organizes a municipal cooperative purchasing program on winter road salt, road paint, computers, culverts, etc. This past year, Houlton purchased 1600 tons of winter road salt.

Savings over state purchase

NMDC price \$104,528 **\$16,816** State price \$121,344

Workforce Development

NMDC staff provides services for the Aroostook & Washington Counties Workforce Investment Board. The Board provides policy and program guidance for workforce development activities through contracts with service providers at he CareerCenters in Presque Isle, Calais and Machias. 29 Houlton clients were aided by the various programs in 2012-2013.

Program	Residents/Clients	Amount
WIA Adult	6	\$13,938
LWIB Healthcare Sec	2	\$1,694
LWIB NEG	2	\$8,272
LWIB Dislocated Worker	17	\$35,677
LWIB Aging Worker Initiative	1	\$2,093
LWIB Youth	1	\$3,872

TOTAL OF SERVICES = \$65,546

Brownfields

The Northern Maine Development Commission has been awarded \$400,000 by the Environmental Protection Agency (EPA) to assist in the revitalization of the Brownfield sites for future economic investments and environmental benefit.

\$33,755 **\$400,000**

GroWashington-Aroostook

GROWashington-Aroostook is a regional planning process focused on job creation, modern infrastructure, and healthy, affordable communities in the counties of Aroostook and Washington, here in northeastern Maine.

\$26,160 **\$310,000**

Jobs Innovation and Accelerator Challenge Grant EDA

NMDC was awarded a Jobs and Innovation Accelerator Challenge (JIAC) grant funded by agencies including the U.S. Department of Commerce's Economic Development Administration (EDA), the U.S. Department of Labor's Employment and Training Administration (ETA) and the Small Business Administration (SBA).

Some of the goals of EDA portion of the grant are an expansion of the biomass industry resulting in 260 direct jobs and 196 indirect jobs in the regional economy; expand the renewable energy cluster; and improve wood harvesting techniques to maximize profitability.

\$10,126 **\$120,000**

Aroostook County Tourism

NMDC provides public relations, marketing, print and online advertising, staffs tradeshow, is the contact for visitor inquiries, and is home of the Aroostook County Tourism standing committee.

\$9,704 **\$115,000**

Mobilize Northern Maine

The goal setting team of the Mobilize Northern Maine initiative has identified four potential growth areas, renewable energy, forestry, manufacturing and diversified agriculture, for the economy of Aroostook County, all with the ultimate objective of increasing the population of 18- to 44-year-olds in the region.

\$2,700 **\$32,000**

Solid Waste Management

NMDC received funding from the United States Department of Agriculture-Rural Development (USDA-RD) Solid Waste Management Grants Program. The objectives of this grant program are to reduce or eliminate pollution of water sources in rural areas and improve planning and management of solid waste facilities and sites located in rural areas.

\$3,402 **\$40,325**

INVESTMENT

Business Finance

NMDC staff in the Business Finance Division has worked with businesses in the Houlton area which includes handling loan applications, business counseling, work with existing customers and loan closings.

Loan information for Houlton 7/1/2012 to 6/30/2013:

Loans: 3 for \$339,000
Leveraged: \$62,000 from other lenders
Jobs Retained: 29
Jobs Created: 0
Total: 29

TOTAL loan information for Houlton in NMDC history:

Loans: \$2,328,400
Leveraged: \$8,574,929
Jobs Retained: 310
Jobs Created: 1175
Total: 1485

Aroostook Partnership for Progress

NMDC provides human and financial resources to support APP for business attraction specifically working to market existing facilities to business prospects. In 2012-13, APP participated in the SADC Alternative Energy Fair in Houlton, promoted alternative energy to County businesses, established an "Education to Industry" initiative and formed forestry and manufacturing working groups.

\$16,877 **\$200,000**