



Northern
Maine
Development
Commission

St. John Valley

Return on Investment Report

January 1, 2007 to December 31, 2011

TOTAL Estimated 5 Year Direct Investment in St. John Valley :

\$2,674,921.18

Total savings for participating towns from co-op program alone: \$199,170

Northern Maine Development Commission is a membership organization comprised of participating communities & counties in the Northern Maine Economic Development District. NMDC provides federal and state services at the regional and local levels.

NMDC also provides management and support for Aroostook County Tourism (ACT), Aroostook Municipal Association (AMA), Aroostook Partnership for Progress (APP), Leaders Encouraging Aroostook Development (LEAD), Northern Maine Finance Corp. (NMFC) Northern Maine Solid Waste Management Committee (NMSWMC) and Aroostook/Washington County Local Workforce Investment Board.

The following communities are included in this ROI report:

Allagash	Hamlin	St. Francis
Caswell	Limestone	St. John Plantation
Cyr Plantation	Madawaska	Sinclair
Eagle Lake	New Canada	Stockholm
Fort Kent	New Sweden	Van Buren
Frenchville	Portage Lake	Wallagrass
Grand Isle	St. Agatha	Winterville

In the past five years, NMDC has held these specific designations:

Rural Empowerment Zone (US Department of Agriculture)	Aroostook/Washington County Local Workforce Investment Board (Maine Department of Labor, US Department of Labor)
Pine Tree Development Zone (State of Maine)	Small Business Development Center (Maine SBDC and US Small Business Administration)
Economic Development District (US Department of Commerce Economic Development Administration)	Manufacturing Extension Partnership Field Office - MEP (Maine Manufacturing Extension Partnership, National Institute of Standards and Technology)
Regional Planning Commission (State of Maine)	US Census Data Center Affiliate (US Census Bureau)
Intermediary Lender (Rural Development and US SBA) (FAME, Finance Authority of Maine)	Procurement Technical Assistance Center (Department of Defense - Eastern Maine Development Corporation)

February 23, 2012

Regional Projects That Impact the St. John Valley Region

This is a small sample of some of the ongoing projects NMDC works on that impacts the SJV Region:

Tourism Marketing and Promotion

\$500,000 over the past five years.

NMDC staff has invested countless hours

developing accurate snowmobile & ATV maps, promotional brochures, attending tradeshows, website and social media promotion, advertising in magazines and newspapers. This promotion of the Aroostook region as a tourism destination is priceless to the tourism industry in the St. John Valley.

Procurement Technical Assistance Center

Since NMDC has been managing the PTAC program in 2009, a total of \$9.8 million in government contracts has been awarded to businesses in the St. John Valley.

Census Information

NMDC is the US Census Data Center Affiliate for northern Maine. Census data is critical for the region to determine eligibility for grants and funding sources.

NMDC provides assistance to communities who need Census information.

Code Enforcement Officer Testing

NMDC proctors CEO testing at NMDC. Every code enforcement officer serving St. John Valley towns has/had taken exams at NMDC (either Caribou or Fort Kent) at some point in time. This free service certainly saves the CEO significant time and dollars as opposed to having to travel to Bangor or Augusta. Also, they can schedule at their convenience rather than a specific date.

Mobilize Northern Maine

NMDC provides the leadership and resources to develop Mobilize Northern Maine.

APP and NMDC are working with consultants from ViTAL Economy as well as regional community and industry leaders.

MNM is a process that leverage northern Maine's unique assets, which may be skills, businesses, activities or special places that have market relevance in the global economy, but may not have been previously recognized.

Local Workforce Investment Activity in St. John Valley

	<u>Youth</u>	<u>Adult</u>	<u>Dislocated Workers</u>	<u>N.E.G</u>	<u>A.W.I.</u>	<u>Healthcare Sector</u>	<u>Healthcare ETA</u>	<u>Info Center</u>
2009	36 - \$131,688	32 - \$77,216	18 - \$35,640	N/A	N/A	N/A	N/A	2,091
2010	15 - \$ 61,110	33 - \$64,812	19 - \$33,649	4 - \$4,424	13 - \$11,414	16 - \$54,405.46	4 - \$4,625	1,793
	\$ 192,798.00	\$ 142,028.00	\$ 69,289.00	\$ 4,424.00	\$ 11,414.00	\$ 54,405.46	\$ 4,625.00	

SJV Quick Facts:

\$478,983.46 invested directly in Workforce Training programs in the St. John Valley in 2009 & 2010

1 WIA Outreach Center located in Madawaska

3,884 customer visits by SJV residents in 2009 & 2010

Healthcare Sector involves Employers and Education Providers including:

Northern Maine Medical Center (2 students)-

St Joseph Nursing Home (7 students) (Frenchville)

High View Manor (3 students) (Madawaska)

University of Maine at Fort Kent

Ad. Ed. (SAD 27- Fort Kent)

Ad. Ed. (Van Buren)

WorkReady - NMDC is administering a \$50,000 CDBG grant that will support the WorkReady sites at Fort Kent and Madawaska

Adult Ed. Value: \$4,000 per site.

St. John Valley Winter Fest Events Grant

In 2011, NMDC staff worked with representatives from four SJV Winter Events and successfully applied for a \$25,000 grant from the Maine Office of Tourism.

Each event was provided with funds to use for marketing their event in addition to collaborative efforts described below.

Events:

USCC 100 Cross-Country Snowmobile Race – Madawaska - <http://www.madawaska100.com/>

Long Lake Ice Fishing Derby – St. Agatha - <http://www.facebook.com/LongLakeIceFishingDerby>

Can-Am Crown International Sled Dog Race – Fort Kent - <http://can-am.sjv.net/>

Eagle Lake Dog Sled Races – Eagle Lake - <http://eaglelakesleddograces.com/>

Collaborative Efforts - All four events together

Rack Card – Develop rack cards listing all events and info about each. Include photos.

Maine Invites You – Develop ½ page ad in Maine Invites You.

Video for TV Web – Video will compile footage from all four events.

Video will be displayed on all websites, YouTube, visitaroostook.com, visitmaine.com etc.



Winter Fest
in the St. John Valley,
northern Aroostook County, Maine

Schedule of Events

JANUARY

Irving Woodlands Mad Bomber Sled Dog Races
Eagle Lake – Martin Luther King Jr. Holiday Weekend
FMI: <http://eaglelakesleddograces.com>

Long Lake Ice Fishing Derby
St. Agatha – Last Weekend in January
FMI: <http://www.facebook.com/LongLakeIceFishingDerby>

FEBRUARY

USCC 100 Cross-Country Snowmobile Race
Madawaska – 3rd Saturday in February
FMI: <http://www.madawaska100.com>

MARCH

Can-Am Crown International Sled Dog Races
Fort Kent – 1st Weekend in March
FMI: <http://can-am.sjv.net>

Maine
There's More To Maine

For additional information on Maine
call 1-888-MAINE45 or visit www.visitaroostook.com

© 2011 Aroostook County Tourism. All Rights Reserved
Paid for in part by a grant from the Maine Office of Tourism

Allagash

Total: \$42,249.70
Coop Savings: \$3,780

Small Business Development Counseling

\$240 - Two people received 4 sessions of free direct business counseling.

General Business Finance Counseling

\$1,193 - Non-loan customers (16 staff hours)

Compost Classes

\$600 - In 2010, 10 people attended a free compost class and each received a free compost bin valued at \$60 each

Planning

\$2,500 - In 2007, Shoreland Zoning Ordinance update

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility application

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$20,591.20 - 3 wells/septic system replacements

Community Development Block Grant Program

\$2,047.50 - 39 staff hours - Submitted application and received \$5,000 grant under Maine Association of Realtors; meeting and communication with Historical Society members; obtained cost estimates and prepared Letter of Intent for Public Facility (roof reconstruction project); responded to requests for housing rehabilitation

Cooperative Purchasing

Participant in the Road Salt Cooperative purchase 2007-2011

Estimated savings \$3,780

Housing Rehab

\$5,000 - In 2008, Housing Rehab project from Maine Association of Realtors with assistance from NMDC.

Caswell

Total: \$359,173.25

Small Business Development Counseling

\$528 - Two people received 5 sessions of free direct business counseling.

General Business Finance Counseling

\$1,132 - Non-loan customers (15 staff hours)

Planning

\$2,500 - In 2009, Shoreland Zoning Ordinance Update

Northern Aroostook Wells & Septic Program

\$30,000 - 1 housing replacement

Community Development Block Grant Program

\$300,000 - In 2011, Caswell received CDBG for Housing Rehabilitation

\$2,992.50 - 57 hours of T.A. - meetings with selectmen/residents re: housing rehabilitation; attended public hearings, phone calls from residents requesting housing rehabilitation information

Handicapped Accessibility

\$21,970.75 - 6 elderly/disabled residents benefited - new ramps, replaced plumbing fixtures (walk-in showers, handicapped toilets, installed handrails, etc.)

EDA Risk Mitigation and Disaster Recovery

\$50 - Submitted information to 2 businesses

Cyr Plantation

Total: \$1,210.75

General Business Finance Counseling

\$1,132 - Non-loan customers (15 staff hours)

Community Development Block Grant Program

\$78.75 - 1.5 hours staff time - resident interested in housing rehabilitation; referred to ACAP/USDA

Eagle Lake

Total: \$49,717.85
Co-op Savings: \$3,780

Small Business Development Counseling

\$713.60 - Four people received 7 sessions of free direct business counseling.

Business Finance/Loans

Number of Loans:	4
Total \$\$ Loaned:	\$241,000
Total Outstanding:	\$222,332
Total \$\$ Leveraged:	\$10,000
Jobs Retained:	\$15
Jobs Created:	\$5

General Business Finance Counseling

\$3,233 - Non-loan customers (53 staff hours)

Business Finance Loan Customer Counseling

\$16,920 - Loan Customers (210 staff hours)

Tourism Special Events Grant

\$5,250 - In 2011, Eagle Lake Sled Dog Race, along with 3 other SJV Events, received a marketing grant with NMDC assistance.

Planning

\$2,500 - Shoreland Zoning ordinance update in 2007
\$3,500 - Water district mapping in 2010
\$500 - Land Use technical assistance (ordinance) in 2011
\$1,500 - GIS training in 2009
\$500 - Subdivision training in 2007 for Planning Board

Fish River Scenic Byway

\$6,250 - In 2007, Phase 1 of Corridor Management Plan
\$8,185 - In 2011, Phase 2 of Corridor Management Plan Implementation

Community Development Block Grant Program

\$341.25 - 6.5 hours staff time - Met with business owner several times to discuss potential economic development grant application.

Cooperative Purchasing

Participated in Road Salt Cooperative purchase 2007-2011.

Estimated savings \$3,780

EDA Risk Mitigation and Disaster Recovery

\$325 - Submitted information to 13 businesses

Fort Kent

Total: \$1,035,909
Co-op savings: \$34,650

General Business Assistance

\$750,000 - NMDC was instrumental in writing a successful Department of Conservation grant application for Northern Maine Medical Center to replace existing boilers with a wood chip unit.

Small Business Development Counseling (SBDC)

\$15,773 - 56 people received 154 sessions of free direct business counseling.

Training Workshops

\$7,296 (114 staff hours) NMDC-SBDC has offered 13 Training Workshops for small business owners including website development, customer service, credit management & repair, merchandising and entrepreneurship. Attendees (Total 78) were from all towns in the St. John Valley.

Business Finance/Loans

Number of Loans:	3
Total \$\$ Loaned:	\$423,850
Total Outstanding:	\$278,485
Total \$\$ Leveraged:	\$575,000
Jobs Retained:	4
Jobs Created:	300

General Business Finance Counseling

\$5,185 - Non-loan customers (85 staff hours)

Business Finance Loan Customer Counseling

\$8,050 - Loan Customers (105 staff hours)

Procurement Technical Assistance Center Counseling

\$2,475 - 9 clients with 99 Free counseling sessions to aid in government contracting.

Tourism Special Events Grant

\$55,000 - In 2007, Can-Am Sled Dog Race received a marketing grant from MOT which NMDC applied for on their behalf.
\$66,000 - In 2009, 10th Mountain Lodge received a marketing grant from MOT which NMDC applied for on their behalf.
\$5,250 - In 2011, Can-Am Sled Dog Race, along with 3 other SJV Events, received a marketing grant with NMDC assistance

Tourism Training

\$1,500 - In 2011, NMDC provided training for businesses to prepare them for the World Cup Biathlon Event.

SBECR

\$10,000 - Energy audit performed in 2010 resulting in recommended efficiency improvements

Compost Classes

\$600 - In 2008, 10 people attended a free compost class and each received a free compost bin valued at \$60 each

Brownfields

\$53,144 - In 2008, two businesses received a Phase I and Phase II Environmental Site Assessments

Fish River Scenic Byway

\$6,250 - In 2007, Phase 1 of Corridor Management Plan
\$8,185 - In 2011, Phase 2 of Corridor Management Plan Implementation

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility application.

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$16,851 - 3 wells/septic system replaced

Community Development Block Grant Program

\$3,556.87 - 67.75 staff hours - Disc. With John Bannen re: housing assistance for relocation of mobile homes; submitted grant application to Maine Community Foundation for LeHomestead (hospice); responded to requests for housing rehabilitation; completed ERR for the elderly housing complex; assisted in meetings after the May Day Flood of 2008

Handicapped Accessibility

\$8,340.50 - 3 elderly/disabled individuals benefited

Cooperative Purchasing

Participated in Road Salt Cooperative Purchase 2007-2011

Estimated savings \$34,650

EDA Risk Mitigation and Disaster Recovery

\$2,375 - Submitted information to 95 businesses

Frenchville

Total: \$56,328.50
Co-op savings: \$13,230

Small Business Development Counseling

\$592 - 4 people received 10 sessions of free direct business counseling.

Business Finance/Loans

Number of Loans:	1
Total \$\$ Loaned:	\$4,000
Total Outstanding:	\$3,534
Total \$\$ Leveraged:	\$5,149
Jobs Retained:	1
Jobs Created:	0

General Business Finance Counseling

\$938 - Non-loan customers (13 staff hours)

Business Finance Loan Customer Counseling

\$795 - Loan Customers (15 staff hours)

Procurement Technical Assistance Center Counseling

\$750 - 2 clients with 30 counseling sessions to aid in government contracting with successful results.

Tourism Training

\$800 - 14 people attended customer service training in Frenchville for front-line employees.
Attendees were from all areas of the St. John Valley.

Farms of the Future

\$25,000 - In 2007, one farm received a grant from Coastal Enterprises Inc. with application assistance from NMDC.

Compost Classes

\$900 - In 2010, 15 people attended a free compost class and each received a free compost bin

Planning

\$2,500 - In 2008, Shoreland Zoning Ordinance update

SJV Scenic Byway

\$678 - In 2009, funding from Maine DOT for NMDC to submit a byway eligibility application.

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$12,523 - 2 well/septic system replacements

Community Development Block Grant Program

\$1,102.50 - 21 hours staff time - certified LMI surveys, met with Town Manager re: procedures for the survey; i.e. selectmen signatures, detailed map, etc.

Cooperative Purchasing

Participated in Road salt Cooperative Purchase 2007-2011

Estimated savings of \$13,230

EDA Risk Mitigation and Disaster Recovery

\$350 - Submitted information to 14 businesses

Grand Isle

Total: \$12,975

Small Business Development Counseling

\$2,362 - 7 people received 26 sessions of free direct business counseling.

Business Finance/Loans

Number of Loans:	1
Total \$\$ Loaned:	\$35,000
Total Outstanding:	\$29,940
Total \$\$ Leveraged:	\$55,500
Jobs Retained:	0
Jobs Created:	3

General Business Finance Counseling

\$305 - Non-loan customers (5 staff hours)

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility application
\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan

Community Development Block Grant Program

\$105 - 2 hours staff time - phone conversation with Town Clerk to offer assistance

EDA Risk Mitigation and Disaster Recovery

\$125 - Submitted information to 5 businesses

Hamlin

Total: \$14,483

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility a
\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management I

Community Development Block Grant Program

\$100 - Provide CDBG Newsletter, posting on website, e-mails/faxes regarding projects

Handicapped Accessibility

\$4,230 - 2 elderly/disabled residents benefited

EDA Risk Mitigation and Disaster Recovery

\$75 - Submitted information to 3 businesses

Limestone

Total: \$559,547.25

Co-op savings: \$28,350

Small Business Development Counseling

\$4,936 - 25 people received 57 sessions of free direct business counseling.

Business Finance/Loans

Number of Loans:	24
Total \$\$ Loaned:	\$2,099,563
Total Outstanding:	\$1,190,370
Total \$\$ Leveraged:	\$787,093
Jobs Retained:	696
Jobs Created:	97

General Business Finance Counseling

\$349,238 - Non-loan customers (6,321 staff hours)

Business Finance Loan Customer Counseling

\$71,135 - Loan Customers (940 staff hours)

Procurement Technical Assistance Center Counseling

\$2,450 - 5 clients with 98 counseling sessions to aid in government contracting.

Manufacturing Extension Partnership

\$25,000 - In 2009, a business received a grant for LEAN Manufacturing to help reduce waste and improve capacity.

Planning

\$15,000 - Comprehensive Plan development

\$1,000 - GIS Training in 2009

\$2,500 - Water department mapping in 2009

Community Development Block Grant Program

\$1,811.25 - 34.5 hours staff time - Discussion with G. Ward Re: Project Development, LMI survey, and questions on various grant programs. Meeting with Selectmen re: Downtown revitalization program, communication with residents re: economic development programs; comprehensive planning and potential community planning grant application

Handicapped Accessibility

\$61,077 - 9 elderly/disabled residents benefited

Cooperative Purchasing

Participated in Road salt Cooperative purchase 2007-2011

Estimated savings \$28,350

EDA Risk Mitigation and Disaster Recovery

\$400 - Submitted information to 16 businesses

Code Enforcement Officer Feasibility Study

\$25,000 - In 2007, NMDC completed a feasibility study to determine the need for a regional code enforcement program.

Madawaska

Total: \$158,014.75
Co-op savings: \$75,600

General Business Assistance

\$2 million - NMDC was instrumental in advocating for full funding from the Economic Development Administration for improve Madawaska's waste water treatment system.

Small Business Development Counseling

\$3,939 - 21 people received 49 sessions of free direct business counseling.

Business Finance/Loans

Number of Loans:	4
Total \$\$ Loaned:	\$951,200
Total Outstanding:	\$768,294
Total \$\$ Leveraged:	\$4,043,633
Jobs Retained:	121
Jobs Created:	50

General Business Finance Counseling

\$23,978 - Non-loan customers (98 staff hours)

Business Finance Loan Customer Counseling

\$20,147 - Loan Customers (315 staff hours)

Procurement Technical Assistance Center Counseling

\$400 - 3 clients with 16 counseling sessions to aid in government contracting.

Tourism Special Events Grant

\$5,250 - In 2011, USCC Snowmobile Races, along with 3 other SJV Events, received a marketing grant with NMDC assistance.

Farms of the Future

\$25,000 - In 2007, one farm received a grant from Coastal Enterprises Inc. with application assistance from NMDC.

Manufacturing Extension Partnership

\$45,000 - In 2007, a business received a grant for LEAN Manufacturing to help reduce waste and improve capacity.

Compost Classes

\$600 - In 2008, 10 people attended a free compost class and each received a free compost bin valued at \$60 each

Planning

\$4,000 - Land use technical Assistance

\$5,000 - Wellhead protection ordinance development (2) @ \$2500 each

\$1,000 - GIS Training 2009

\$2,500 - Water and sewer mapping in 2009

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility application.

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$9,534 - 1 well/septic system replacement

Community Development Block Grant Program

\$288.75 - 5.5 hours staff time - Disc. With Suzie Paradis re: various CDBG programs; LMI certification; calls from residents re: housing rehabilitation and referral to USDA/ACAP; calls for well and sewer replacements and referrals

Cooperative Purchasing

Participated in road salt cooperative purchasing program 2007-2011

Estimated savings \$75,600

EDA Risk Mitigation and Disaster Recovery

\$1,300 - Submitted information to 51 business

New Canada

Total: \$485
Co-op savings 08-11: \$1,500

Community Development Block Grant Program

\$460 - 8.75 hours staff time

Cooperative Purchasing

Participated in Road Salt Cooperative Purchase 2008-2011

Estimated savings \$1,500

EDA Risk Mitigation and Disaster Recovery

\$25 - Submitted information to 1 business

New Sweden

Total: \$28,113

Small Business Development Counseling

\$2,525 - 9 people received 21 sessions of free direct business counseling.

General Business Finance Counseling

\$488 - Non-loan customers (8 staff hours)

Farms of the Future

\$25,000 - In 2007, one farm received a grant from Coastal Enterprises Inc. with application assistance from NMDC.

Household Hazardous Waste

Three people participated in the free Household Hazardous Waste Collection.

Community Development Block Grant Program

\$100 - Submitted newsletter, posted on website CDBG Programs, e-mailed/faxed information

Portage

Total: \$69,899.75
Co-op savings: \$3,780

Business Finance/Loans

Number of Loans: 2
Total \$\$ Loaned: \$52,000
Total Outstanding: \$50,863
Total \$\$ Leveraged: \$0
Jobs Retained: 10
Jobs Created: 0

General Business Finance Counseling

\$2,196 - Non-loan customers (36 staff hours)

Business Finance Loan Customer Counseling

\$33,625 - Loan Customers (430 staff hours)

Brownfields

\$1,500 - Brownfields technical assistance

Planning

\$500 - Land Use technical assistance

\$500 - GIS Training

Fish River Scenic Byway

\$6,250 - In 2007, Phase 1 of Corridor Management Plan

\$8,185 - In 2011, Phase 2 of Corridor Management Plan Implementation

Northern Aroostook Wells & Septic Program

\$5,895 - 1 well/septic system replacement

Community Development Block Grant Program

\$10,000 - In 2007, Portage received a CDBG for a feasibility study of a low-income elderly housing facility.

\$1,023.75 - 19.5 hours staff time - meeting with Advisory Committee; responded to inquiries about septic system replacements, elderly housing facility, LMI eligibility requirements, etc.

Cooperative Purchasing

Participated in Road Salt Cooperative purchase 2007-2011

Estimated savings \$3,780

EDA Risk Mitigation and Disaster Recovery

\$225 - Submitted information to 9 businesses

St. Agatha

Total: \$67,560
Co-op savings: \$7,560

Training Workshops

\$3,072 - (48 staff hours) NMDC-SBDC has offered 2 Training Workshops for small business owners including customer service and small businesses using social media.

Attendees (Total 42) were from all towns in the St. John Valley.

Business Finance/Loans

Number of Loans:	4
Total \$\$ Loaned:	\$489,042
Total Outstanding:	\$375,089
Total \$\$ Leveraged:	\$292,123
Jobs Retained:	15
Jobs Created:	84

General Business Finance Counseling

\$9,800 - Non-loan customers (125 staff hours)

Business Finance Loan Customer Counseling

\$8,940 - Loan Customers (120 staff hours)

Tourism Special Events Grant

\$5,250 - In 2011, Long Lake Ice Fishing Derby, along with 3 other SJV Events, received a marketing grant with NMDC assistance.

SBECR

\$20,000 - Energy audit performed by Efficiency Maine and followed up with recommended energy improvements.

Construction Demolition & Debris

\$1,200 - In 2009, 22 people attended a Free Construction & Demolition Debris training Workshop.

Planning

\$1,000 - GIS Training in 2009

\$2,500 - Sewer mapping in 2011

\$1,500 - Land Use technical assistance

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility application.

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$2,005 - 1 well/septic system replacement

Community Development Block Grant Program

\$1,890 - 36 hours staff time - assisted with grant writing, obtaining matching funds, providing sample public hearing notices, attended numerous meetings, supplied information for USDA Partner of the Year, etc.

Cooperative Purchasing

Participated in Road Salt Cooperative Purchase 2007-2011

Estimated savings \$7,560

EDA Risk Mitigation and Disaster Recovery

\$325 - Submitted information to 13 businesses

St. Francis

Total: \$19,457

General Business Finance Counseling

\$819 - Non-loan customers (12 staff hours)

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility a

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management F

Northern Aroostook Wells & Septic Program

\$6,285 - 1 well/septic system replacement

Community Development Block Grant Program

\$2,100 - 40 hours staff time - responded to calls from residents re: housing rehabilitation, well &

septic system replacements; assisted with USDA Energy Improvement Grant Program; Met

with Town Manager re: Septic system replacement; assisted resident with

handicapped accessibility improvements

EDA Risk Mitigation and Disaster Recovery

\$175 - Submitted information to 7 businesses

St. John Plantation

Total: \$23,565.50

General Business Finance Counseling

\$854 - Non-loan customers (14 staff hours)

Household Hazardous Waste

\$100 - One person participated in Free HHW Collection.

SJV Scenic Byway

\$678 - In 2009, funding from Maine Department of Transportation for NMDC to submit a byway eligibility applica

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Strategic Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$10,856 - 4 wells/septic system replacements

Community Development Block Grant Program

\$1,627.50 - 31 hours staff time - Submitted grant applications through Maine Community Foundation for historical preservation project; responded to requests for housing rehabilitation, well and septic system replacements; assisted with Letter of Intent and several meetings with potential business

EDA Risk Mitigation and Disaster Recovery

\$50 - Submitted information to 2 businesses

Sinclair

Total: \$610

General Business Finance Counseling

\$610 - Non-loan customers (10 staff hours)

Stockholm

Total: \$50,880.38

Co-op savings: \$3,780

Small Business Development Counseling

\$4,077 - 12 people received 44 sessions of free direct business counseling.

General Business Finance Counseling

\$122 - Non-loan customers (2 staff hours)

Procurement Technical Assistance Center Counseling

\$375 - 1 client with 15 counseling sessions to aid in government contracting.

Household Hazardous Waste

\$200 - Two people participated in Free HHW Collection

Planning

\$20,000 - Comprehensive Plan in 2008

\$1,000 - Transportation Planning technical assistance in 2007

\$500 - Land Use Planning technical assistance in 2010

\$500 - GIS Training

Northern Aroostook Wells & Septic Program

\$23,956.38 - 2 well/septic system replacements

Community Development Block Grant Program

\$100 - Submitted information on CDBG programs, posted newsletter and information on website; sent e-mails/faxes re: CDBG projects

Cooperative Purchasing

participated in Road salt Cooperative Purchase 2007-2011

Estimated savings \$3,780

EDA Risk Mitigation and Disaster Recovery

\$50 - Submitted information to 2 businesses

Van Buren

Total: \$49,528

Co-op savings 07-10: \$15,600

Small Business Development Counseling

\$2,998 - 17 people received 41 sessions of free direct business counseling.

General Business Finance Counseling

\$7,961 - Non-loan customers (121 staff hours)

Business Finance Loan Customer Counseling - VB Revolving Loan Fund

\$12,850 - Loan Customers (225 staff hours)

Procurement Technical Assistance Center Counseling

\$475 - 2 clients with 19 counseling sessions to aid in government contracting.

Tourism

\$300 - Large wall posters of Evangeline and Acadian Village were provided to Acadian Village at no cost.

Brownfields

\$2,167 - In 2009, a business received a Phase I Environmental Site Assessment

Planning

\$1,500 - GIS training in 2009

\$1,000 - Land Use Technical Assistance

\$1,500 - Transportation Planning in 2007-08

SJV Scenic Byway

\$678 - In 2009, funding from Maine DOT for NMDC to submit a byway eligibility application.

\$9,400 - In 2011, funding from FHA through MDOT for SJV Cultural Byway Corridor Management Plan.

Northern Aroostook Wells & Septic Program

\$6,994 - 1 well/septic system replacement

Community Development Block Grant Program

\$105 - 2 hours staff time - call from Van Buren Public Works Department re: housing subdivision and possible sewer hookup project

Cooperative Purchasing

Participated in Road salt cooperative purchase 2007-2010

Estimated savings of \$15,600

Not participating in 2011 (VB paid State price)

Increase of \$3,400 over NMDC's price

EDA Risk Mitigation and Disaster Recovery

\$1,600 - Submitted information to 64 businesses

Wallagrass

Total: \$60,068.50

Co-op savings: \$3,780

General Business Finance Counseling

\$122 - Non-loan customers (2 staff hours)

Business Finance Loan Customer Counseling

\$7,340 - Loan Customers (140 staff hours)

Planning

\$150 - Land Use technical assistance 2011

Fish River Scenic Byway

\$6,250 - In 2001, Phase 1 of Corridor Management Plan

\$8,185 - In 2011, Phase 2 of Corridor Management Plan Implementation

Northern Aroostook Wells & Septic Program

\$10,255 - 1 well/septic system replacement

Community Development Block Grant Program

\$10,000 - In 2008, received CDBG for Soldier Pond Revitaliation Project.

\$1,627.50 - 31 staff hours - Reviewed Community Enterprise and Planning Grant programs with Selectmen; responded to requests for housing rehabilitation, well and septic system replacements and made referrals to USDA/ACAP; submitted Letter of Intent for Housing Assistance and Riverfront Community Development applications and researched matching resources. Visited with Town Manager to offer technical assistance - interested in potential Communities for Maine's Future Program; submitted information

Cooperative Purchasing

Participated in Road salt Cooperative Purchase 2007-2011

Estimated savings of \$3,780

EDA Risk Mitigation and Disaster

\$125 - Submitted information to 5 businesses

Maine Community Foundation

\$1,000 - Received for Veteran's Monument.

Digital Video Training Module Program

\$15,014 - Develop a training tool for planning boards and boards of appeal affording them a flexible cost effective means to administer their duties.

Winterville

Total: \$15,145
Co-op savings: \$3,780

General Business Finance Counseling

\$610 - Non-loan customers (10 staff hours)

Fish River Scenic Byway

\$6,250 - In 2007, Phase 1 of Corridor Management Plan

\$8,185 - In 2011, Phase 2 of Corridor Management Plan Implementation

Community Development Block Grant Program

\$100 - Submitted information on CDBG programs; posted on website; sent e-mails/faxes re: various CDBG programs for a total of \$100

Cooperative Purchasing

Participated in Road Salt Cooperative Purchase 2007-2011

Estimated savings of \$3,780