

Maine Procurement Technical Assistance Center at NMDC

Bid-matching

One of the services offered to clients of Maine PTAC at NMDC is bid-matching. For a nominal fee, Maine PTAC can automatically match your company's product or service with daily bid notices that show you exactly what the government is buying or planning to buy and can also provide subcontracting leads for your business.

Ok but what exactly is a “nominal fee”? – Maine PTAC has instituted an annual fee of sixty dollars to provide this service and there are no other hidden fees.

How exactly does it work? – We begin by creating a detailed profile of your company, which may include but is not limited to the following information:

- Industry Keywords
- North American Industry Classification System (NAICS) Codes
- Geographic Area

The service then searches over 350 federal, state, and local government websites on a daily basis and delivers matching opportunities to your email inbox.

How is it going to help with Subcontracting? – For many small businesses bidding some of the bigger government contracts is not possible. However, with a bid match you are also notified of awarded contracts and who the winning company is. Now you know who to approach as a potential subcontractor. Doing market research can be a difficult task for companies but this is inexpensive market research for subcontracting opportunities.

Is signing up for the Bid-match Service worth it? – According to Justin King, owner of King Construction Services of Jonesport, Maine it is. “The Bid-match works great for our company... we just completed a contract for the US Fish and Wildlife Service that we would have probably missed, if not for our bid-match. I find it very convenient to have the daily reports sent directly to my smart phone so I even have access when I am out of the office and for \$60 is a lot cheaper than any of the other bid boards I have used in the past.”

Bid-match is just one of the services that Maine PTAC offers and your PTAC Counselor is just a phone call away.

Contact Dave Spooner to get started today.

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